

Cash Flow Summary of Wahconah Park, Inc.

	Beginning to End (March to Oct. 2004)	Related to July 3rd game ²
CASH IN		
Cash contributed by Bouton, Elitzer, & Margenau	\$225,729 ¹	\$47,065
Ticket Sales for July 3 and Sept. 4 games	44,933	29,590
Concession Coupon Sales	54,643	41,422
Sponsorships & Ad Signage Sales	25,191	13,840
	\$350,496	\$131,917
TOTAL CASH IN:		

CASH OUT

Payments to food & drink concessionaires (including \$4,647 to PHS booster clubs for food for July 3, and \$4,278 to UNICO for both games)	34,382	27,075
T-shirt and souvenir inventory, plus sales commissions to Tim's Sports Zone	16,982	13,612
Berkshire Fireworks	5,000	5,000
Booster Clubs (PHS Baseball, PHS Girls Soccer, St. Joe's Baseball, and Taconic Baseball), which supplied 100 volunteers for July 3 game	2,000	2,000
Payroll for September 4 game ³	1,819	
Classical Tents (tents, tables, and chairs)	4,913	3,026
Yankee Septic Services (toilet facilities)	4,620	2,468
Hillies uniforms and equipment	13,606	11,142
Costume rentals and actors	2,385	2,100
Hartford team bus to both Wahconah Park games	1,500	750
Hillies team bus to Hartford game	625	
Callahan Sign Co. (manufacture & installation of out-field advertising banners)	6,358	2,688
Design fees (posters, tickets, programs, uniform logos, ballpark colors, ad banners)	10,810	5,435
Printing of tickets and Wahconah Park Times	3,124	2,041
City of Pittsfield (Parks Dept. labor, phone, plus electric for month of field lights for youth baseball)	5,309	2,669
Liability insurance	3,975	140
Wiring repair of Wahconah Park sound system	450	
Miscellaneous game day expenses	2,525	1,103

CASH OUT (continued)

Newspaper and radio ads (Berkshire Eagle, Pittsfield Gazette, WBRK, Albany Times-Union)	7,893	2,545
Don Lagueux Painting (grandstand exterior)	9,184	9,184
Berkshire Production Resources (construction, painting and installation of scoreboards and signs)	13,270	12,770
Miscellaneous carpentry	700	550
Allegrone Construction Co. (removal of old concession sheds, installation of expanded perimeter chainlink fence, install new electrical and plumbing outlets for restroom trailer, new gate for overflow parking, fill ruts in parking area, scaffolding for scoreboard operators, dumpsters, snow fence, working with architects, engineers, and prospective subcontractors to refine and price ballpark renovation)	35,019	25,019
S-K Design Group (parking plan for July 3, design plans and get permits and approvals for environmental, zoning, and traffic/parking matters)	55,660	600
Clark & Green, Architects (Great Barrington)	60,222	
Hill Engineers (Dalton)	13,800	
Jonathan Baum, Esq. (Great Barrington) for corporate and SEC filings related to public stock offering	17,446	
Printing costs related to financing	3,296	
Office supplies, phone, travel/meeting expenses	3,548	
Dave Southard benefit	1,537	
Teen Night at Wahconah Park sponsorship	100	
Berkshire Chamber of Commerce membership	235	
Boston attorney in bid protest matters	5,000	
Smith, Watson & Co. (accountants)	1,178	
Resort Maps (“Best of the Berkshires”)	445	
Berkshire Athenaeum (authentication of the 1791 “Broken Window Bylaw”)	1,580	
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TOTAL CASH OUT:	\$350,496	\$131,917

